

Message Text

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PAGE 01 STATE 165912
ORIGIN COME-00

INFO OCT-01 NEA-11 ISO-00 EB-08 SIG-03 /023 R

DRAFTED BY COM:ALP DFSULLIVAN:GMR
APPROVED BY EB/OCA/CD:WERAU
COM:ALP BDNEUHART

-----100724 300605Z /17

P 292151Z JUN 78

FM SECSTATE WASHDC

TO AMEMBASSY ABU DHABI PRIORITY

AMCONSUL ALEXANDRIA PRIORITY

AMEMBASSY ALGIERS PRIORITY

AMEMBASSY AMMAN PRIORITY

USINT BAGHDAD PRIORITY

AMEMBASSY BEIRUT PRIORITY

AMEMBASSY CAIRO PRIORITY

AMCONSUL CASABLANCA PRIORITY

AMEMBASSY DAMASCUS PRIORITY

AMCONSUL DHAHRAN PRIORITY

AMEMBASSY JIDDA PRIORITY

AMEMBASSY KUWAIT PRIORITY

AMEMBASSY MANAMA PRIORITY

AMEMBASSY MUSCAT PRIORITY

AMEMBASSY RABAT PRIORITY

AMEMBASSY SANA PRIORITY

AMCONSUL TANGIER PRIORITY

AMEMBASSY TEHRAN PRIORITY

AMEMBASSY TRIPOLI PRIORITY

AMEMBASSY TUNIS PRIORITY

UNCLAS STATE 165912

E.O. 11652: N/A

TAGS: BEXP, XF, XI

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PAGE 02 STATE 165912

SUBJECT: FSL E/C SPECIALISTS REGIONAL SEMINAR

REF: A) 77 A-3217, B) USDOC 10437

1. USDOC PLANNING A REGIONAL SEMINAR AT CONSULATE GENERAL
ALEXANDRIA OCTOBER 23-26, FOR FSL COMMERCIAL SPECIALISTS
RECOMMENDED IN DEVELOPMENTAL NEEDS SURVEYS (DNSS) SUB-

MITTED REF A.

2. SEMINAR OBJECTIVES ARE TO IMPROVE AND BROADEN THE SCOPE OF FSL'S PERFORMANCE IN ECONOMIC/COMMERCIAL (E/C) WORK BY DEVELOPING A BETTER UNDERSTANDING OF U.S. BUSINESS AND GREATER SENSITIVITY TO END-USER NEEDS. INSTRUCTION WILL FOCUS ON POST RECOMMENDED TOPICS AND THEMES COVERING THE FULL RANGE OF E/C DUTIES - NEW PROGRAM DIRECTIVES, RECENT-CHANGES IN CURRENT ACTIVITIES, AND FSL INVOLVEMENT IN E/C PROGRAMS. IF FSL DUTIES OR TRAINING NEEDS HAVE CHANGED SINCE DNSS SUBMITTED, EACH SUPERVISOR IS ENCOURAGED TO FORWARD A REVISED DVS.

3. THE SEMINAR REPRESENTS PHASE II OF THE E/C FSL CAREER DEVELOPMENT PROGRAM. COMPLETION OF THE

CORRESPONDENCE COURSE FOR COMMERCIAL SPECIALISTS OR POSSESSION OF THE EQUIVALENT IN SKILLS AND KNOWLEDGE IS REQUIRED FOR ATTENDANCE AT THE SEMINAR.

4. INSTRUCTION WILL BE PROVIDED PRIMARILY BY COMMERCE PROGRAM SPECIALISTS AND SUCH BUSINESS AND INTERNATIONAL FINANCIAL MANAGERS AS POSTS' RECOMMENDATIONS AND FSL'S' DEVELOPMENTAL NEEDS DICTATE. TRAINING MATERIALS WILL BE PREPARED BASED UPON THESE NEEDS AND SUGGESTIONS. PROVIDED IT IS APPROPRIATE, VTR MATERIAL WILL BE DEVELOPED FOR UNCLASSIFIED

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PAGE 03 STATE 165912

WHICH WE NEED SPECIFIC QUESTIONS ON CURRENT OR PROJECTED APPLICATION OF THE SEVERAL PROGRAMS OR SERVICES AT FOREIGN SERVICE POSTS.

5. ANALYSIS OF TRAINING RECOMMENDED IN THE DNSS FOR NOMINATED FSLS INDICATES NEED IN VARYING DEGREES FOR TRAINING IN THE FOLLOWING: TRADE OPPORTUNITIES; AGENT/DISTRIBUTOR SERVICES; TRADE INQUIRIES; WORLD TRADERS DATA REPORTS; INVESTMENT OPPORTUNITIES; COMMERCIAL LIBRARY; FOREIGN BUYER PROGRAM; TRADE PROMOTION; AND MARKET RESEARCH. POSTS ARE REQUESTED TO IDENTIFY SPECIFICALLY IN WHAT ASPECTS OF THE ABOVE, OR OTHER E/C DUTIES, THEIR NOMINEE REQUIRES INSTRUCTION. THESE POST TRAINING NEEDS AND PROPOSALS BY WASHINGTON PROGRAM SPECIALISTS WILL BE INCORPORATED INTO TENTATIVE AGENDA WHICH WILL BE FORWARDED TO POSTS.

6. USDOC WILL FUND NON-HOST POST FSL NECESSARY TRAVEL AND PER DIEM WHILE TRAVELING AND AT SEMINAR. APPROPRIATION CODES WILL BE FORWARDED AS SOON AS AVAILABLE BUT NOT LIKELY BEFORE OCTOBER 1.

7. ONE SPACE HAS BEEN ALLOCATED FOR FOLLOWING POSTS THAT SUBMITTED DNSS RECOMMENDING FSLs FOR REGIONAL SEMINAR: ABU DHABI-M. BARAKAT; ALEXANDRIA - 1 FSL; AMMAN-HALER Y. KHOURY; BAGHDAD-KHALED TALIA; CAIRO-HATEM EL DALI, WAGDI A. ASSAAD, M. HARNMAM NASR AND FOURTH FSL; ALGIERS-FARID HASSEN-KHODJA; CASABLANA-LAFIFA LOURAOU; DHAHRAN-SEIFUDIN SULEMANJI, AND FAUZI SANHORE; DOHA-JIRYIS KHOURG; KUWAIT-KAMEL DAJANI, AHMED BANSOIR, AND KAMAL ABU ZANI; RIYADH-MOHOMMED FAROOQUI; TEHRAN-HASMEK TUTUNCHIAN, ARPIK MELIKEAN, SAED DEJBAN, AND ALI SAFAR NAUADEH. FOR ALGIERS AND DHAHRAN: FSLs HASSEN-KHODJA AND SANHORE ATTENDED 1975 BEIRUT REGIONAL SEMINAR.

8. THE ABOVE POSTS REQUESTED TO CONFIRM IF FSL AVAILABLE
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PAGE 04 STATE 165912

FOR SEMINAR DATES SELECTED. IF MORE THAN 1 NOMINEE, INDICATE PRIORITY FOR ATTENDANCE. DOC WILL MAKE FINAL DETERMINATION. POSTS THAT HAVE NOT FORWARDED FSL DNSS,

BUT WISHING TO DO SO NOW, SHOULD IDENTIFY FSL BY CABLE AND FORWARD DNS IMMEDIATELY. UPON RECEIPT OF DNS, THESE POSTS AND OTHERS REQUESTING ADDITIONAL ALLOCATION WILL BE ADVISED AS SPACES BECOME AVAILABLE.

9. TRANSPORTATION WILL BE PROVIDED FOR GROUP TRAVEL CAIRO TO ALEXANDRIA SUNDAY OCTOBER 22 AND RETURN THURSDAY OCTOBER 26. SINCE SOME FSLs MAY NEED ARRIVE CAIRO SATURDAY AND DEPART FRIDAY, HOTEL ARRANGEMENTS MUST BE MADE NOW BECAUSE ACCOMMODATIONS ARE EXTREMELY TIGHT.

10. THE FOLLOWING DATA MUST BE FORWARDED BY JULY 10: NOMINEE NAMES IN PRIORITY ORDER; AND ESTIMATED PER DIEM AND TRANSPORTATION COST IN U.S. DOLLARS UTILIZING ECONOMY CLASS AND EXCURSION FARE WHERE APPLICABLE. BY JULY 17 PROVIDE SPECIFIC INFORMATION ON NOMINEE TRAINING NEEDS IN EACH SUBJECT OF PARAGRAPH 5 AND ANY ADDITIONAL SUBJECTS CONSIDERED APPROPRIATE. VANCE

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PAGE 01 STATE 165912

ORIGIN COME-00

INFO OCT-01 NEA-10 ISO-00 EB-08 /019 R

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DRAFTED BY:COM:ALP:DFSULLIVAN

APPROVED BY:EB/OCA/CD:EMSACCHET

COM:ALP BDNEUHART

STATE:EB/OCA:WERAU

-----068151 180931Z /21

P 180844Z JUL 78

FM SECSTATE WASHDC

TO USLO RIYADH PRIORITY

AMEMBASSY DOHA PRIORITY

UNCLAS STATE 165912

FOLLOWING REPEAT STATE 165912 ACTION ABU DHABI ALEXANDRIA
ALGIERS AMMAN BAGHDAD BEIRUT CAIRO CASABLANCA DAMASCUS
DHAHRAN JIDDA KUWAIT MANAMA MUSCAT RABAT SANA TANGIER
TEHRAN TRIPOLI TUNIS JUNE 29.

QUOTE: UNCLAS STATE 165912

E.O. 11652: N/A

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 29 jun 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978STATE165912
Document Source: CORE
Document Unique ID: 00
Drafter: ALP DFSULLIVAN:GMR
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780270-0213
Format: TEL
From: STATE
Handling Restrictions: n/a
Image Path:
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Legacy Key: link1978/newtext/t1978066/aaaaaeyf.tel
Line Count: 307
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Litigation Codes:
Litigation History:
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Message ID: 185e3289-c288-dd11-92da-001cc4696bcc
Office: ORIGIN COME
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 6
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Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
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Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2353344
Secure: OPEN
Status: NATIVE
Subject: FSL E/C SPECIALISTS REGIONAL SEMINAR
TAGS: BEXP, XF, XI
To: ABU DHABI ALEXANDRIA MULTIPLE
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/185e3289-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
EO Systematic Review
20 Mar 2014
Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014